

As Seen In ... Forbes, November 12, 2007

Experience and Personal Attention From Senior Shareholders Are Hallmarks of Insurance Law Firm *Hollstein Keating Cattell Johnson & Goldstein PC*



John E. Tyrrell
Managing Shareholder

As the full-service civil litigation firm Hollstein Keating Cattell Johnson & Goldstein PC observes its 10-year anniversary, the founding shareholders are celebrating more than 30 years as a team. Leaving the Casualty Litigation department of a large Philadelphia firm a decade ago, a seven-member team of industry veterans recreated the sophistication of the mega-practice while adopting a practice model that emphasizes hands-on service from senior partners. The result is a defense firm that provides excellent, cost-effective representation in insurance litigation cases with the flexibility and personal attention that can only be found in a smaller-firm environment.

"We hit the ground running. The transition was seamless for our clients who now enjoy an unsurpassed level of service," says Managing Shareholder John E. Tyrrell.

Senior firm members Richard W. Hollstein, E. Michael Keating III, Edward V. Cattell Jr., James W. Johnson, Stuart M. Goldstein, John E. Tyrrell and Lynne M. Parker develop long-standing relationships and serve as trusted advisors. They oversee and review every case, making optimal use of associates and technology. "Clients especially value our availability," says Tyrrell. "When they have a concern about a potential exposure, they can call us first for our opinion without fear that we are going on the clock for every conversation. We also provide our clients with consultation in various non-litigation contexts."

Hollstein Keating Cattell Johnson & Goldstein has a remarkable record of success in major insurance defense cases, insurance coverage and insurance subrogation. "Opposing counsel, plaintiffs and the judiciary recognize we won't back down from a trial when it's in our client's best interest," explains Senior Shareholder James W. Johnson. "As a result, we are unusually successful in negotiating settlements and obtaining summary judgments and dismissals. For example, we obtained a favorable summary judgment of 'no coverage' in a potentially catastrophic case involving damage from ingesting the fumes from a machine at a sports facility. In another case in which we represented a manufacturer facing a potential product liability claim after multiple deaths, we assisted our client through the investigation conducted by the National Transportation Safety Board that ultimately resulted in the exoneration of our client, avoiding litigation entirely."



James W. Johnson
Senior Shareholder

"Not every case that is won is won in front of a jury. Different cases for different clients require different approaches."

—John E. Tyrrell

Practice areas:

- Casualty
- Products Liability
- Maritime Law
- Mass Tort & Toxic Tort
- Commercial Litigation
- Sports & Recreational Law
- Subrogation
- Environmental

Both of these cases called on the staff's unique blend of talents. In addition to a solid background in insurance law, two attorneys have engineering degrees and one is a patent lawyer. As a result, the firm can provide practical solutions in the area of pollution exclusions and other highly technical issues often encountered in commercial and casualty work. "Insurance law is a specialized field that requires attention to detail, as the law changes, as well as attention to client objectives," says Tyrrell. "Not every case that is won is won in front of a jury. Different cases for different clients require different approaches."

Hollstein Keating Cattell Johnson & Goldstein has expertise in a number of specialized areas of insurance law, including toxic tort, recreational and sports law, maritime law and environmental law. The scope of its maritime law practice includes casualty defense, insurance coverage issues, vessel acquisitions and marine finance. Three attorneys are graduates of the United States Merchant Marine Academy and bring practical seagoing experience from service in the Merchant Marines and the United States Coast Guard. Hollstein Keating also has a long and successful history of representing clients in the defense of toxic tort and mass tort cases and in disputes arising out of the interpretation of insurance policies and their application to these types of claims. The firm also defends national product manufacturers against products liability claims involving a variety of products, including toys, industrial and construction equipment, power tools, ATVs, sports and recreational equipment, and product packaging.



Philadelphia Office: 215-320-3260
New Jersey Office: 856-810-8860
Delaware Office: 302-884-6700

www.hollsteinkeating.com